

# Your dreams helped us fulfill ours.

Transformed more than **30 lakh** rural lives  
in over **1.8 lakh** villages

## Mahindra FINANCE

**Mahindra & Mahindra Financial Services Limited.**  
CIN: L65921MH1991PLC059642.

Registered Office: Gateway Building, Apollo Bunder, Mumbai-400001. Tel No.: +91 22 22895500 Fax: +91 22 22875485.  
Corporate Office: Mahindra Towers, 4th Floor, Dr. G.M. Bhosale Marg, Worli, Mumbai-400018. Tel No.: +91 22 66526000 Fax: +91 22 24984170/ 71.  
Website: www.mahindrafinance.com Email: investorhelpline\_mmfs@mahindra.com

### STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER / NINE MONTHS PERIOD ENDED 31ST DECEMBER, 2014

Part - I

Rs. in Lacs

Particulars	STANDALONE						CONSOLIDATED							
	Quarter ended			Nine months period ended			Year ended	Quarter ended			Nine months period ended			Year ended
	31st Dec 2014	30th Sep 2014	31st Dec 2013	31st Dec 2014	31st Dec 2013	31st March 2014 (Audited)	31st Dec 2014	30th Sep 2014	31st Dec 2013	31st Dec 2014	31st Dec 2013	31st March 2014 (Audited)		
<b>1 Income from Operations</b>	138655.43	135367.04	126581.33	401535.20	356142.30	492163.21	151185.70	146760.59	135857.97	435623.03	380905.81	527522.73		
<b>Total Income from Operations</b>	<b>138655.43</b>	<b>135367.04</b>	<b>126581.33</b>	<b>401535.20</b>	<b>356142.30</b>	<b>492163.21</b>	<b>151185.70</b>	<b>146760.59</b>	<b>135857.97</b>	<b>435623.03</b>	<b>380905.81</b>	<b>527522.73</b>		
<b>2 Expenses:</b>														
a) Employee benefits expense	11834.25	11741.89	6712.76	34418.04	19651.24	29733.41	14724.72	14278.47	12362.97	42272.85	35734.91	49450.51		
b) Depreciation and amortization expense	1002.85	1007.75	582.94	3126.32	1789.44	2429.62	1103.88	1102.94	630.38	3430.07	1918.47	2608.05		
c) Loan provisions and write off	26907.61	18416.08	17962.28	67818.90	43103.34	50578.57	27646.88	18966.55	18276.52	69865.90	44150.50	51898.42		
d) Other expenses	14224.64	12464.89	17982.44	37425.07	46975.44	59180.56	15423.88	13807.71	15642.89	41139.19	40048.10	51849.11		
<b>Total expenses</b>	<b>53969.35</b>	<b>43630.61</b>	<b>43240.42</b>	<b>142788.33</b>	<b>111519.46</b>	<b>141922.16</b>	<b>58899.36</b>	<b>48155.67</b>	<b>46912.76</b>	<b>156708.01</b>	<b>121851.98</b>	<b>155806.09</b>		
<b>3 Profit from operations before other income and finance costs (1-2)</b>	<b>84686.08</b>	<b>91736.43</b>	<b>83340.91</b>	<b>258746.87</b>	<b>244622.84</b>	<b>350241.05</b>	<b>92286.34</b>	<b>98604.92</b>	<b>88945.21</b>	<b>278915.02</b>	<b>259053.83</b>	<b>371716.64</b>		
4 Other income	896.43	1520.75	531.45	3203.06	2093.36	3137.24	968.63	728.43	462.67	2457.36	1548.09	2532.55		
<b>5 Profit from ordinary activities before finance costs (3+4)</b>	<b>85582.51</b>	<b>93257.18</b>	<b>83872.36</b>	<b>261949.93</b>	<b>246716.20</b>	<b>353378.29</b>	<b>93254.97</b>	<b>99333.35</b>	<b>89407.88</b>	<b>281372.38</b>	<b>260601.92</b>	<b>374249.19</b>		
6 Finance costs	64779.68	61675.85	58914.69	185946.98	159053.30	218801.45	68767.06	65127.59	61409.19	196505.63	165659.46	228096.44		
<b>7 Profit from ordinary activities before tax (5-6)</b>	<b>20802.83</b>	<b>31581.33</b>	<b>24957.67</b>	<b>76002.95</b>	<b>87662.90</b>	<b>134576.84</b>	<b>24487.91</b>	<b>34205.76</b>	<b>27998.69</b>	<b>84866.75</b>	<b>94942.46</b>	<b>146152.75</b>		
8 Tax expense	7161.86	10872.03	8543.00	26164.89	30010.00	45854.09	8525.49	12012.18	9510.94	29567.55	32467.65	49675.33		
<b>9 Net profit after taxes for the period / year (7-8)</b>	<b>13640.97</b>	<b>20709.30</b>	<b>16414.67</b>	<b>49838.06</b>	<b>57652.90</b>	<b>88722.75</b>	<b>15962.42</b>	<b>22193.58</b>	<b>18487.75</b>	<b>55299.20</b>	<b>62474.81</b>	<b>96477.42</b>		
10 Minority interest	-	-	-	-	-	-	283.71	258.18	251.75	734.17	683.87	1035.28		
<b>11 Net profit after taxes and minority interest (9-10)</b>	<b>13640.97</b>	<b>20709.30</b>	<b>16414.67</b>	<b>49838.06</b>	<b>57652.90</b>	<b>88722.75</b>	<b>15678.71</b>	<b>21935.40</b>	<b>18236.00</b>	<b>54565.03</b>	<b>61790.94</b>	<b>95442.14</b>		
12 Paid-up equity share capital (face value of Rs.2/- each)				11279.33	11264.76	11270.50				11279.33	11264.76	11270.50		
13 Reserves						498151.10						518099.02		
14 Earnings per share #														
a) Basic (Rs.)	2.42	3.67	2.91	8.84	10.24	15.75	2.78	3.89	3.24	9.68	10.97	16.95		
b) Diluted (Rs.)	2.40	3.64	2.89	8.76	10.14	15.60	2.76	3.86	3.21	9.59	10.86	16.78		

# Earnings per share for the interim period is not annualised.

### SELECT INFORMATION FOR THE QUARTER / NINE MONTHS PERIOD ENDED 31ST DECEMBER, 2014

Part - II

Particulars	STANDALONE						CONSOLIDATED							
	Quarter ended			Nine months period ended			Year ended	Quarter ended			Nine months period ended			Year ended
	31st Dec 2014	30th Sep 2014	31st Dec 2013	31st Dec 2014	31st Dec 2013	31st March 2014	31st Dec 2014	30th Sep 2014	31st Dec 2013	31st Dec 2014	31st Dec 2013	31st March 2014		
<b>A PARTICULARS OF SHAREHOLDING</b>														
<b>1 Public Shareholding</b>														
- Number of shares	272758820	272679771	272030568	272758820	272030568	272317459	272758820	272679771	272030568	272758820	272030568	272317459		
- Percentage of shareholdings	47.96%	47.94%	47.83%	47.96%	47.83%	47.88%	47.96%	47.94%	47.83%	47.96%	47.83%	47.88%		
<b>2 Promoters and Promoter Group shareholding :</b>														
<b>a) Pledged / encumbered</b>														
- Number of shares	-	-	-	-	-	-	-	-	-	-	-	-		
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group)	-	-	-	-	-	-	-	-	-	-	-	-		
- Percentage of shares (as a % of the total share capital of the Company)	-	-	-	-	-	-	-	-	-	-	-	-		
<b>b) Non-encumbered</b>														
- Number of shares	296006140	296085189	296734392	296006140	296734392	296447501	296006140	296085189	296734392	296006140	296734392	296447501		
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%		
- Percentage of shares (as a % of the total share capital of the Company)	52.04%	52.06%	52.17%	52.04%	52.17%	52.12%	52.04%	52.06%	52.17%	52.04%	52.17%	52.12%		

Particulars	Quarter ended 31st Dec 2014
<b>B INVESTOR COMPLAINTS</b>	
Pending at the beginning of the quarter	-
Received during the quarter	4
Disposed off during the quarter	4
Remaining unresolved at the end of the quarter	-

#### Notes :

- The above financial results for the quarter and nine months period ended 31st December, 2014 have been reviewed by the Audit Committee and subsequently approved by the Board of Directors of the Company at its meeting held on 17th January, 2015.
- The results for the quarter and nine months period ended 31st December, 2014 have been subject to a "Limited Review" by the Statutory Auditors of the Company.

- The Consolidated financial results include the results of the subsidiaries Mahindra Insurance Brokers Ltd. (85%), Mahindra Rural Housing Finance Ltd. (87.50%), Mahindra Business & Consulting Services Private Ltd. (100%), Mahindra Asset Management Company Private Limited (100%), Mahindra Trustee Company Private Limited (100%) and financial results of a (49%) Joint Venture company, Mahindra Finance USA LLC, in the United States.
- The Company is engaged primarily in the business of financing and accordingly there are no separate reportable segments as per Accounting Standard 17 dealing with Segment Reporting.
- The Company has complied with the prudential guidelines issued by the Reserve Bank of India in respect of Income Recognition and Provision for Non-Performing Assets.
- The Board of Directors of the Company and its wholly owned subsidiary, Mahindra Business & Consulting Services Private Ltd. (MBCSPL) have approved a Scheme of Amalgamation of MBCSPL with the Company at its meeting held on 22nd October, 2014. The appointed date for the proposed Scheme is 1st April, 2014. Pending sanction of the Hon'ble High Courts and other approvals, no effect has been given in the financial results for the quarter and nine months period ended 31st December, 2014.
- During the quarter ended 31st December, 2014, the Company has made an additional investments of Rs. 743.65 lacs equivalent to US \$ 1.21 million in Mahindra Finance USA LLC, a Joint Venture company formed jointly with De Lage Landen Financial Services Inc. in the United States (nine months period ended 31st December, 2014 Rs.2319.27 lacs equivalent to US \$ 3.83 million).
- Pursuant to the Companies Act, 2013 (the "Act") becoming effective from 1st April, 2014, the Company has recomputed the depreciation based on the useful life of the assets as prescribed in Schedule II of the Act. This has resulted in additional charge of depreciation of Rs. 309.15 lacs for the quarter ended 31st December, 2014 (quarter ended 30th September, 2014 Rs.350.30 lacs and nine months period ended 31st December, 2014 Rs.1107.59 lacs). Further, as per the transitional provision, carrying value of assets of Rs. 317.77 lacs (net of Deferred tax of Rs. 163.62 lacs) is adjusted in the opening balance of retained earnings in respect of assets where the remaining useful life is NIL as at 1st April, 2014.
- In the standalone results, Other expenses for the quarter ended 31st December, 2014 includes Rs. 0.12 lacs (quarter ended 30th September, 2014, 31st December, 2013 : Rs.9.05 lacs and Rs. 4926.51 lacs respectively; nine months period ended 31st December, 2014, 31st December, 2013 and year ended 31st March, 2014 : Rs. 241.47 lacs, Rs.13619.74 lacs and Rs.15011.59 lacs respectively) incurred towards professional fees for manpower services provided by Mahindra Business & Consulting Services Private Ltd. (MBCSPL). All the employees of MBCSPL have been transferred on the payrolls of the Company in a phased manner commencing from the quarter ended March, 2014. Consequently, the cost of these employees of Rs.3438.13 lacs for the quarter ended 31st December, 2014 (quarter ended 30th September, 2014 Rs. 3936.02 lacs, nine months period ended 31st December, 2014 Rs.10748.42 lacs and year ended 31st March, 2014 Rs. 2237.26 lacs) is included in employee benefits expense.
- Previous period/year figures have been regrouped / reclassified, wherever found necessary, to conform to current period/year classification.

For and on behalf of the Board of Directors  
**Mahindra & Mahindra Financial Services Ltd.**

Date : 17th January, 2015  
Place : Mumbai

Sd/-  
Ramesh Iyer  
Managing Director