

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE, 2009

(Rupees in Lacs)

| Particulars | Standalone | | | Consolidated | | |
|---|-------------------------|-----------------|-----------------------|-------------------------|-----------------|-----------------------|
| | Quarter ended 30th June | | Year ended 31st March | Quarter ended 30th June | | Year ended 31st March |
| | 2009 | 2008 | 2009 | 2009 | 2008 | 2009 |
| | (Reviewed) | | (Audited) | (Unaudited) | | (Audited) |
| Income from Operations | 32023.27 | 29464.56 | 136482.34 | 32747.66 | 29899.86 | 138171.07 |
| Total | 32023.27 | 29464.56 | 136482.34 | 32747.66 | 29899.86 | 138171.07 |
| Financial Expenses | 12102.81 | 11029.29 | 50986.19 | 12121.62 | 11047.02 | 51086.62 |
| Staff Cost | 3543.16 | 2604.43 | 11728.46 | 3888.76 | 2867.83 | 12855.83 |
| Other Expenses | 3254.77 | 3111.83 | 14076.66 | 3076.39 | 2988.35 | 13524.23 |
| Provisions and Write Off | 7776.59 | 8797.14 | 28239.04 | 7786.42 | 8808.40 | 28250.24 |
| Depreciation & Amortisation | 234.58 | 214.13 | 872.81 | 238.09 | 216.35 | 882.99 |
| Total | 26911.91 | 25756.82 | 105903.16 | 27111.28 | 25927.95 | 106599.91 |
| "Profit from Operations before Other Income, Exceptional Item and Minority Interest" | 5111.36 | 3707.74 | 30579.18 | 5636.38 | 3971.91 | 31571.16 |
| Other Income | 907.58 | 478.93 | 1983.85 | 852.58 | 477.98 | 1873.65 |
| Profit from Ordinary Activities Before Tax and Minority Interest | 6018.94 | 4186.67 | 32563.03 | 6488.96 | 4449.89 | 33444.81 |
| Tax Expense | 2019.00 | 1510.77 | 11110.97 | 2173.44 | 1619.59 | 11475.85 |
| Net Profit After Tax and before Minority Interest | 3999.94 | 2675.90 | 21452.06 | 4315.52 | 2830.30 | 21968.96 |
| Excess / (Short) provision for Income Tax - Earlier Years (net) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | (0.03) |
| | 3999.94 | 2675.90 | 21452.06 | 4315.52 | 2830.30 | 21968.93 |
| Minority Interest in Profit / (Loss) | | | | 2.36 | 0.00 | (1.12) |
| Net Profit After Tax and Minority Interest | 3999.94 | 2675.90 | 21452.06 | 4313.16 | 2830.30 | 21970.05 |
| Paid-up Equity Share Capital (Face Value of Rs.10/- each) | 9576.17 | 9543.79 | 9571.09 | 9576.17 | 9543.79 | 9571.09 |
| Reserves | | | 137215.78 | | | 138534.76 |
| Earning Per Share ** | | | | | | |
| Basic (Rs.) | 4.18 | 2.80 | 22.46 | 4.51 | 2.97 | 23.01 |
| Diluted (Rs.) | 4.13 | 2.76 | 22.14 | 4.45 | 2.92 | 22.67 |
| Total Public Shareholding | | | | | | |
| Number of shares | 37520118 | 37196442 | 37469327 | 37520118 | 37196442 | 37469327 |
| Percentage of holdings | 38.72% | 38.39% | 38.67% | 38.72% | 38.39% | 38.67% |
| Promoters and Promoter Group Shareholding | | | | | | |
| Pledged / Encumbered | | | | | | |
| Number of shares | 0 | - | 0 | 0 | - | 0 |
| Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group) | 0.00% | - | 0.00% | 0.00% | - | 0.00% |
| Percentage of shares (as a % of the total share capital of the company) | 0.00% | - | 0.00% | 0.00% | - | 0.00% |
| Non-encumbered | | | | | | |
| Number of shares | 59380407 | - | 59431198 | 59380407 | - | 59431198 |
| Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group) | 100.00% | - | 100.00% | 100.00% | - | 100.00% |
| Percentage of shares (as a % of the total share capital of the company) | 61.28% | - | 61.33% | 61.28% | - | 61.33% |

**Earning per share for the interim period is not annualised

Notes:

- The above results have been approved by the Board of Directors of the Company at its Meeting held on 27th July, 2009.
- In compliance with Clause 41 of the Listing Agreement with the Stock Exchange, a limited review of the standalone results for the quarter ended 30th June, 2009 has been carried out by the Statutory Auditors.
- The company has a single reportable segment, namely financial services for the purpose of Accounting Standard 17 on Segment Reporting.
- The Company has complied with the prudential guidelines issued by the Reserve Bank of India in respect of Income Recognition and Provision for Non Performing Assets.
- During the quarter, the company has made an investment of Rs.1.00 lac in 10,000 equity shares of Rs.10/- each in Mahindra Business & Consulting Services Private Limited (formerly known as Mahindra IT Consulting Private Limited) and by virtue of which, it has become the wholly owned subsidiary of the company.
- Income from Operations for the quarter includes Income from fresh assignment transactions (net of upfront provision for loss/expenses) of Rs.1268.11 Lacs (June 08 : Rs.1457.43 lacs, March 09 : Rs.9767.98 lacs) & a write back of provision on earlier securitisation / assignment transactions of Rs.372.75 lacs (June 08 : Rs.348.11 lacs, March 09 : Rs.766.76 lacs) no longer required.
- The unaudited consolidated results includes the Financial Results of the subsidiaries Mahindra Insurance Brokers Ltd., Mahindra Rural Housing Finance Ltd. and Mahindra Business & Consulting Services Private Ltd.
- Information on Investor Complaints pursuant to Clause 41 of the Listing Agreement for the quarter ended 30th June, 2009.

| Particulars | Opening Balance | Additions | Disposals | Closing Balance |
|----------------------|-----------------|-----------|-----------|-----------------|
| Number of Complaints | 0 | 20 | 20 | 0 |

- Previous period/year figures are regrouped, wherever found necessary.

For and on behalf of the Board of Directors
Mahindra & Mahindra Financial Services Ltd.